

Patent Attorney Stockholm, Sweden

THE OPPORTUNITY:

You have the opportunity to join a firm which has a long and successful history in UK intellectual property as well as over thirty years of activity in the Scandinavian market. Potter Clarkson has a strong reputation for providing high quality IP services for its predominantly direct client portfolio. As a firm, it has a flat hierarchy and supports a flexible work-life balance and provides an environment, where you are supported in your career development, well beyond qualification.

The firm has embarked on an exciting chapter with the opening of offices in Stockholm and Copenhagen and has many clients within Sweden and Denmark which has led to this phase of expansion. Potter Clarkson is an ambitious and commercial practice and it is not content with just having a satellite office in Stockholm but the objective to be one of the more prominent firms in the Swedish capital.

THE ROLE:

In 2018, the firm moved to offices close to the central station with the space to accommodate a team of up to twelve people. Your role will be made up of a combination of tasks which differ to the typical private practice role. As part of the Stockholm team, you will be responsible for planning and executing a business plan (not dissimilar to all the attorneys of the firm) to support your client development activities, ongoing client management and case execution. There will be cases assigned to you from the start, but you will also play a part in growing the client base for the Stockholm office. The firm has already established a number of leads and contacts to pass on to you, which will provide an excellent platform on which to build over the coming years.

Besides handling cases and managing new client relationships - both within Sweden and internationally, you will also play an important role in helping to develop the Stockholm office. You will be the first Swedish national qualified European patent attorney in the team and as such, you will bring substantial value in terms of your experience of the market.

KNOWLEDGE/EXPERIENCE/SKILLS REQUIRED:

- A first degree in IT, electronics or related technologies;
- Think creatively, strategically and take initiative and be a team player with excellent leadership qualities;
- Be hard working, a hands-on attitude with a high degree of autonomy and flexibility;
- Demonstrate excellent interpersonal and communication skills in gaining buy-in from current and potential clients;
- Have good commercial acumen to understand the business implications of using IP;
- Be proactive in nature, and not afraid to take a position on a particular IP recommendation.